

With Valentine's Day just around the corner, you can do a lot to enhance your business. Here are some fun ideas:

1. Wrap up samples, a couple of chocolate candy kisses, and tie a bow on the bag with your business card. Pass them out at your pediatrician's office, hair salon, and all of the other places you do business with. Have the women you give them to fill out their names and numbers for your drawing. Draw for a Satin Lips Set or other gifts at the end of the week. ***Challenge yourself to collect 20 names before you do your drawing!

2. Contact husbands and offer to put together a Valentine gift for their sweetheart. Men shop by price and convenience, so ask what price range they have in mind--\$50, \$75, \$100...and arrange delivery.

3. Drop off a Valentine gift baggy (samples, a coupon for a free lip pencil with the purchase of 2 lipsticks or a free nail color with the purchase of 2 lipsticks, and a few chocolate kisses) to selected customers; call them your customer appreciation gifts. Drop them off at offices whenever possible to get visibility with her co-workers. Give them goody bags, too.

4. Wrap up gift ideas and carry them in a big gold basket everywhere you go - You'll be amazed how women buy for their daughters, mothers, or even themselves!